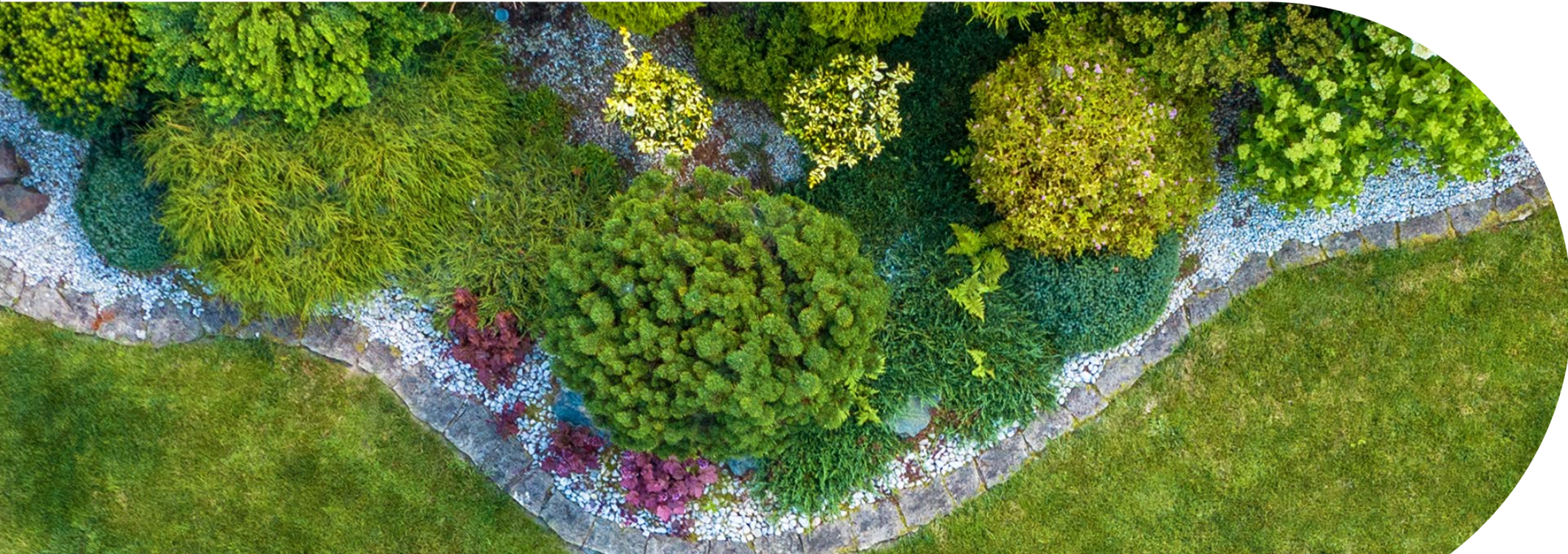


# 2023 Specticle® Large Lawn Program



# 2023 Specticle® Lawn Large User Program

**Who:** Lawn Care Operators enrolled in the My Envu Rewards (MER) program.

**Program Period:** Purchases invoiced from Aug. 1 – Dec. 4, 2023.

**Min. Purchase:** 26 gallons of Specticle FLO. Invoices will be aggregated to determine total Specticle FLO purchases eligible for rebates during the program period.

**Rebate Payment:** Payment will be made in the form of MER points (\$ equivalent value).

**Payout:** Points will be awarded to My Envu Rewards accounts by May 2024.

**Invoice Pricing & Purchase Terms:** Agency pricing in effect at time of purchase.

# 2023 Specticle® Lawn Large User Rebate

## *Maximize your Savings*

**NOW Solutions**

Specticle Invoice Price\*\*  
1-13 gal - \$2,031.20  
14-25 gal - \$1,743.50  
26+ - \$1,566.20

Purchases invoiced between Aug. 1 – Dec. 4, 2023. Purchase quantity must be on a single invoice for volume-based pricing.



**Specticle Lawn Large User Rebate**

Rebate Value\*  
26-37 gal – \$185/gal  
38-51 gal – \$215/gal  
52+ gal – \$275/gal

Purchases invoiced from Aug. 1 – Dec. 4, 2023



***Your Best Value !***

\*Rebate paid in My Envu Rewards points (\$ equivalent value). My Envu Rewards points can be redeemed for company check, agent credit or 1000's of catalog items. \*\*Pricing for all states except CA & WA.

# 2023 Specticle® Lawn Large Exceptions

Any customer that receives a customized customer offer (CCO) or net invoice pricing (off-invoice discount) is not eligible. Current net pricing customers are:

- Turf Masters Brands (Green Group/Eastern Turf Maintenance, Fairway Green)

The following national accounts will have their Specticle FLO purchases aggregated to determine the rebate level:

- Spring Green, Aspen Grove, Landcare, Yellowstone & Ruppert

The following national accounts have unique rebate offers in lieu of the Lawn Large User Rebate:

- BrightView (landscape), U.S. Lawns, Lawn Doctor, Weed Man & Fairway Lawns